



THE MORTGAGE COLLABORATIVE
DIGITAL MORTGAGE
A L L I A N C E

DMA Member Meeting

June 7th, 2018

A coalition of The Mortgage Collaborative's Preferred Partner companies, working together to reduce the costs and complexity of technology integrations for the Lender Member companies of The Mortgage Collaborative and their customers.

22 Participating Companies

- **LOS** - LendingQB
- **Integration Services** – Matchbox & Ignite Integration Solutions, LBA Ware
- **POS/Customer Facing** – Blend, SimpleNexus, Mortgage Coach
- **PPE/Life of Loan Quality Control/Assurance** – LoanLogics
- **GSE Validation** – Fannie Mae & Freddie Mac
- **Credit/Verification** – Certified Credit Reporting & Credit Plus
- **PPE/Hedge Advisory** – Compass Analytics & Vice Capital Markets
- **eDocuments** – Docutech
- **eClosing / eNote / eVault** – MERSCORP Holdings, Inc., Notarize, Stewart
- **Loan Trading** – TMCDirect / Resitrader
- **Social Media** – SocialSurvey
- **Accounting** – LoanVision
- **Subservicing** – Dovenmuehle
- **Warehouse Lending** - People's United Bank

- Help set direction for DMA initiatives
- Coordinate all logistics for ongoing DMA initiatives
- Hold DMA participating companies accountable to the mission
- All marketing and communication aspects

LoanVision

Built on Microsoft Dynamics NAV, Loan Vision has transformed mortgage accounting; quickly establishing itself as the leading option for lenders looking for an industry specific, scalable financial software. With the ability to integrate directly with an organization's LOS, Loan Vision tackles a number of the most common business challenges found in mortgage bank accounting departments today. Loan Vision's interface creates a look and feel that reduces the learning curve for new users, while IT benefits from a solution fully deployed on the Microsoft suite of technologies.

They've worked with integrating their software with LOS platforms and the education they provide clients on reducing the learning curve when deploying their software seemed is a fit as a resource towards education components of DMA.

People's United Bank – Warehouse Lending Division

People's Warehouse Lending group has nearly \$2 Billion in commitments and operates on a national basis. Middle-market, independent mortgage bankers are the focus of the group's efforts. The warehouse lending unit is staffed by a seasoned team of individuals with many years in the business.

They are integrated with FNMA and FHLMC and have established a separate MERS ID for eNotes. After doing several trial eNote deliveries, both FNMA and FHLMC have PUB listed on their website as an approved eNote warehouse lender. Successfully completed their first eNote's this spring.

Dovenmuehle - Subservicing

Dovenmuehle is one of the leading subservicing companies in the U.S. Dovenmuehle subservices more than one million mortgage loans for 300+ lenders of all sizes nationwide. Dovenmuehle provides private label subservicing with on-line access to all portfolio information and complete product and investor support.

They have integrations with Fannie Mae, Freddie Mac, Docutech and MERS. They have developed integrations with all major LOS vendors with customized interfaces for each subservicing client. DMI currently accepts and services eNotes. They have built a proprietary eVault and have successfully completed testing with MERS, FNMA and FHLMC. DMI will offer the eVault to DMI clients as a solution for MERS eRegistry reporting in later in 2018.

Position Paper on Integration Standardization

- Please provide the name and contact information for the appropriate contact(s) from your organization best suited to participate in a conference call.

White Paper

- Final call for anyone interested in participating in the development of the white paper.

Slack Board

- If anyone is having issues getting on the Slack Board that will be used for the Help Desk – Please contact me directly.

DMA Designation/Identifier at Conferences

- Ribbons on name badge lanyard specific to DMA (similar to MBA)

Any New or Enhanced DMA Member Integrations?

- Webinar 1 - June 5th
 - DMA Capability Overview & Role in Digital Value Chain- Here's what you need to know
 - MERS, Notarize, Fannie Mae, LoanLogics
 - 56 Registrants and 40 Attendees
- Webinar 2 - July 24th
 - DMA Demos
 - eVault + MERS eRegistry, Notarize, Fannie Mae, Docutech
- Webinar 3 – TBD
 - Looking for a group of members that form a group around a particular portion of the value chain.

Scheduled Calls

- **DMA Member Call**
Thursday, June 21st 4:00 - 4:30 pm ET
Conference Call

Future Calls

- **DMA Member Call**
Thursday, July 12th 4:00 - 4:30 pm ET
Conference Call
- **DMA Member Call**
Thursday, July 26th 4:00 - 4:30 pm ET
Conference Call
- **DMA Member Call**
Thursday, August 9th 4:00 - 4:30 pm ET
Conference Call



Questions?

Concerns?

Thoughts?

Ideas?



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